



CUSTOMER ADVISORY COMMITTEE Quarterly Update

March 1, 2018



Central Florida Commuter Rail Commission

Customer Advisory Committee

Date: March 1, 2018

Time: 5:00 p.m.

Location: LYNX Central Station 2nd Floor Multi-Purpose Room 455 North Garland Avenue Orlando, Florida 32801

PLEASE SILENCE CELL PHONES

- I. Call to Order and Pledge of Allegiance
- II. Confirmation of Quorum
- III. Introductions

IV. Action Items

- a. Adoption of December 14, 2017 Meeting Minutes
- b. Selection of CAC Chair

V. Chairman's Report

VI. Public Comments

Comments from the public will be heard pertaining to General Information on the agenda for this meeting. People wishing to speak must complete a "Speakers Introduction Card" at the reception desk. Each speaker is limited to two minutes.

VII. Election of Officers

- VIII. Agency Update SunRail CEO Nicola Liquori
- IX. Bus Connectivity
 - a. LYNX ČEO, Edward Johnson
 - b. Votran Assistant GM Planning, Marketing and Customer Service Heather Blanck



Central Florida Commuter Rail Commission

Customer Advisory Committee

X. Discussion Items a. Requests from Commission

XI. Committee Member Comments

XII. Next Meeting

May 3, 2018
 5:00 p.m.
 LYNX Central Station
 455 N. Garland Ave.
 2nd Floor Open Space

XIII. Adjournment

Public participation is solicited without regard to race, color, national origin, age, sex, religion, disability or family status. Persons who require accommodations under the Americans with Disabilities Act or persons who require translation services (free of charge) should contact Roger Masten, FDOT/SunRail Contracts Manager 801 SunRail Dr. Sanford, FL 32771, or by phone at 321-257-7161, or by email at roger.masten@dot.state.fl.us at least three business days prior to the event.

December 14, 2017

5:00 p.m.

LYNX Central Station 2nd Floor Multi-Purpose Room

Attendees: Chairman Jeffery Morris, Karla Keeney, Liz Sturgeon, Nicola Liquori, Elliott Shepherd, Mark Calvert, Steve Olson, Heather Blanck, Doug Robinson

<u>Minutes</u>

Meeting called to order by CAC Chairman Jeffery Morris at 5:03 P.M.					
Action Item:					
	rity of the members shall constitute a quorum. A quorum was met for this meeting. on of meeting minutes from September 21,2017.				
Agenda Item: (Chairman's Report Presenter: Jeffery Morris				
Motion passed Chairm or to m Motion Commi	an provided the meeting was the Committees 1st meeting of the 3rd term. a was made and seconded that the December 14 th meeting was the 1st meeting of the 3rd term. Motion unanimously. an asked if the Committee would prefer to elect a new Chairman for the December 14, 2017 meeting ove that he serve as Chairman Pro Tempore. a was made and seconded for Jeffery Morris to serve as Chair Pro Tempore for the Customer Advisory ttee December 14, 2017 meeting. Motion passed unanimously. FCRC Meeting was held on December 1, 2017. Provided the comments of James Grzesik and Blake Culpepper from the Committee's September meeting. The need for increased service was reiterated. The Members' terms and appointments were discussed.				
Agency Update	Presenter: Nicola Liquori				
Quarter	ly Highlights				
0	 Launched SunRail.ES website Phase 2 South Planning Safety discussions with area businesses Planning and marketing efforts will continue over the next few months 				
0	 Cleanliness Survey was conducted October 20, 2017 Distributed to 1,157 riders Received 164 responses Rider Experience Survey Distributed to 1,183 riders 				
0	 Received 142 responses Text Alert enhanced descriptions 				
0	Bus Bridge enhancements				
0	Call Center statistics The reporting period includes the September Hurricane 				
0	On-time Performance average at 96.5%				
0	 Average Daily Ridership Reporting period includes the September Hurricane September 2,787 October 3,121 November 3,164 				
0 0	Boardings by Station reported for the fiscal period July – November 2017 Bicycle Rider Trends				

 Reporting period includes the Septem 	
	ber Hurricane
• September 154	
• October 166	
November 172	
• ADA Ridership	
 Reporting period includes the September 	ber Hurricane
• September 7	
• October 11	
November 11	
Safety & Security Update:	
Safety & Security	
• The month of September, 3 incidents	were reported, 2 of which were suicides
• Fencing and signage installation	
Public outreach to schools and busines	sses
 Meeting with local law enforcement 	
• Weeting with local law enforcement	
A gan de Itam. Dus Compositivity	Drogonton Doug Dakingon
Agenda Item: Bus Connectivity	Presenter: Doug Robinson
• LYNX	
 LYNX' Fiscal Year '17 ended with 1,927 avera 	
 LYNX' Fiscal Year '18 has begun with 1,825 a 	average daily boardings
Agenda Item: Bus Connectivity	Presenter: Heather Blanck
• Votran	
• Votran's Fiscal Year '18 has begun with 86 ave	erage daily boardings
Agenda Item: Public Involvement	Presenter: Steve Olson
New Rider Stories	
• Mobility Week October 28 – November 3	
Holiday Schedule	
Holiday Schedule	Presenter: Jeffery Morris
 Holiday Schedule Safety – a Community Effort Agenda Item: Discussion Items	Presenter: Jeffery Morris
 Holiday Schedule Safety – a Community Effort Agenda Item: Discussion Items Request from Commission 	
 Holiday Schedule Safety – a Community Effort Agenda Item: Discussion Items Request from Commission Commissioner Jacobs' requested feed-back on 	the noise level.
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Committee Comments:

- Members discussed the cleanliness of the LYNX Station.
- Members discussed Bus Bridges and related communication with riders.

Next meeting is scheduled for March 1, 2018 at 5:00 p.m. at LYNX Central Station

Meeting adjourned at 6:15 P.M.





CUSTOMER ADVISORY COMMITTEE Quarterly Update

March 1, 2018

TITLE VI

This meeting, project, or study is being conducted without regard to race, color, national origin, age, sex, religion, disability or family status. Persons wishing to express their concerns relative to FDOT compliance with Title VI may do so by contacting:

ROGER MASTEN

SunRail Contracts Manager 801 SunRail Drive Sanford, Florida 32771 <u>Roger.Masten@dot.state.fl.us</u>

JACQUELINE PARAMORE

State Title VI Coordinator 605 Suwannee Street, Mail Station 65 Tallahassee, Florida 32399-0450



ADOPT MEETING MINUTES December 14, 2017

CHAIRMAN'S REPORT



AGENCY UPDATE Ms. Nicola Liquori





- Exciting plans are underway for community events beginning May
- Working with local community to grow ridership and promote safety
- Working with first responders to provide equipment familiarization and safety training





SOUTHERN HIGHLIGHTS

TVUs ready for installation



Test trains running



Share on social media!

SunRail.com

BIRD'S EYE VIEW OF THE NEW STATIONS OPENING IN 2018







BUSINESS DEVELOPMENT

- 1. Creating new connections
- 2. Establishing new programs within major employers such as Tupperware, hospitals and OIA
- 3. Reaching out to a community of leisure and daily riders
- 4. Educating and promoting final destination connections

NEW MARKETING MATERIALS





BUSINESS DEVELOPMENT

REACHING TOMORROW'S RIDERS

Employers

Communities

Meet people where they are

- Educate on opportunities
- Build excitement through special events

- Identify key employers
- Understand
 their workforce
- Create a SunRail culture by relating and educating

Connections

- Demonstrate how to connect with SunRail
- Educate on Lynx and other connection partners
- Give choices

BUSINESS DEVELOPMENT



CORRIDOR ENHANCEMENTS







SAFETY & SECURITY

- Educating the public is vital to safety outreach
- "No Trespassing" signs help promote awareness and enforcement efforts with local law enforcement
- 400 new signs are being installed along the entire corridor

Target completion July

NO TRESPASSING FLORIDA DEPT OF TRANSPORTATION



LAW ENFORCEMENT

Meetings with law enforcement continue promoting:

- Community education & enforcement
- Enforcement days at grade crossings
- Resources available during incident response
- Training for first responders
- SunRail involvement in Community Traffic Safety Team (CTST) meetings

"We are proud to partner with FDOT and SunRail in promoting SunRail safety in our community."

- Michael Deal Chief of Police Winter Park Police Department



SERVICE DISRUPTIONS

- Customer Service focused
- Coordinating with Lynx and Votran
- Updating select pick up/drop off locations
- Enhancing rider communications
- Utilizing texting service



SunRail has activated a bus bridge to efficiently move riders during significant disruptions in service. Buses will transport SunRail passengers to and from affected SunRail stations until train service is fully restored. We apologize for the inconvenience and will do everything possible to deliver you to your station as quickly and as comfortably as possible.

WHAT YOU NEED TO KNOW

During a bus bridge, SunRail Riders will board specially-marked SunRail buses such as lynx or Votran.

Buses will be marked northbound or southbound depending on your desired route and will deliver you at not cost to your SunRail station. Buses will make all station stops along this route.

Lynx Central Station

Orlando Health/Amtrak

Church Street

Sand Lake Road

Meadow Woods

Kissimmee

Tupperware
 Poinciana

BUS PICK UP/DROP OFF LOCATIONS

Bus pick up and drop off locations are placed as close as possible to the station. Click on your station below for details.

DeBary

- Sanford
- Lake Mary
- Longwood
- Altamonte Springs
- Maitland
- Winter Park
- Elorida Hospital Health Village
- TEXT ALERTS

For up to the moment notifications during SunRail service disruptions, sign up for text alerts by texting "SunRail" to 31996.

To speak with Customer Service directly, please call 855-724-5411.

Updated 02/2018





CALL CENTER STATS

Total Calls 12/1/17 – 1/31/18

2,720



APP UPDATE

COMING SOON!

Testing currently underway











SPECIAL SERVICE

- Camping World Stadium Bowl on Thursday, December 28
- Overton's Citrus Bowl on Monday, January 1
- Pro Bowl Sunday on Sunday, January 28

Total ridership these three days: 7,137







HONORARY CONDUCTOR

- On January 19, SunRail hosted James, the first Honorary Conductor
- Additional opportunities for outreach are being explored

"We have seen it in people with autism, especially boys, that they are fascinated by trains."

> - Alycia Halladay Autism Science Foundation











TRAIN ARRIVAL STATS

2017 ON-TIME AVERAGE



Goal = 95%



ONBOARD STATS

2017 AVERAGE DAILY BY MONTH

NOV 3,164DEC 3,388JAN 3,097

RIDERS



BOARDINGS BY STATION



LYNX CONNECTIVITY



VOTRAN CONNECTIVITY

Votran Fixed-Route Average Daily Boardings & Alightings at DeBary Station													
	Fiscal year 2017											Annual	
Activity at DeBary Station	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Daily Average
Days of operation	21	21	22	22	20	23	20	22	22	20	23	13	249
Avg Daily Ridership	54	48	68	69	43	46	47	50	58	67	83	80	59
Note: Hurricane Irma interrupted SunRail from September 11 to September 19.													
	/otran Fi	xed-Rout	e Averag	ge Daily E	Boarding	s & Aligh	tings at I	DeBary St	ation				
	Fiscal year 2018							Annual					
Activity at DeBary Station													Daily
	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Average
Days of operation	22	21	20	22									85
Avg Daily Ridership	96	76	79	63									78
Note: Hurricane Irma interrupted SunRail from September 11 to September 19.													

NOTE: Beginning October 2016 driver keys count only boardings and alightings at DeBary Station. Fiscal years 2014, 2015, and 2016 data reported boardings along SunRail Routes.



THANK YOU! Follow us: RideSunRail







CURRENT SUNRAIL SERVICE

Orlando Bowl Games and NFL Pro Bowl Service: We assisted in the coordination with partners and execution of weekend SunRail service to support Orlando's hosting of the Citrus Bowl on January 1st as well as the NFL's Pro Bowl on January 28th.

Orlando International Airport / LYNX 111 "Train To Plane" Shuttle Schedule Enhancements:

As part of our continuing work with LYNX, we assisted in the development of new service times for the "Train To Plane" shuttle that are better coordinated to allow SunRail riders to have immediate access to an express bus to Orlando International Airport.

- 1) The universe of 20,000 employees that work at OIA
- 2) The general public traveling in/out of OIA

On Track: We produced and distributed four new additions of "On Track," SunRail's bi-monthly digital newsletter for Central Florida's business community. All On Track editions are stored on corporate.SunRail.com under the Public Documents drop down menu.

Ongoing Outreach and Education: As part of our overall business development strategy, we continued our outreach and education efforts with employers and stakeholders in the Downtown Orlando core and along the SunRail service Line. The Business Development team conducted partnership and educational meetings with stakeholders, including: Downtown Sanford, Orange County Public Works, the Orlando Business Journal, Florida Hospital, Orlando Health and the Downtown Development Board.

New Sanford Trolley: In collaboration with the City of Sanford and the Sanford CRA, we have created a new campaign to promote a new trolley service that provides a free "last mile" connection between the Sanford SunRail station and multiple points in downtown Sanford. The trolley is fully ADA-compliant with room for up to 45 passengers. The trolley hours serve SunRail's schedule, Tuesday — Friday starting at noon. This new service comes on the heels of the successful summer campaign, Choo Choo to the Zoo, which utilized a 25-person shuttle to move SunRail passengers between the Sanford SunRail station and the Central Florida Zoo & Botanical Gardens and the downtown Welcome Center on 1st street in Historic Downtown Sanford.

SOUTHERN EXPANSION

Materials:

• Completed creative, information "flip book" that serves as a one-stop-shop for information and leave-behind handout for all public outreach

Events:

- In the process of developing 6-10 showcase events to engage and inform key groups
- Timeline: Will take place during a 2 month window prior to "late July" launch date

Presentations:

- Conducted 6 out of approximately 25 scheduled presentations to civic and business groups in our new service area such as the Kissimmee-Osceola Chamber of Commerce Hispanic Business Council, the Downtown Kissimmee Area Council, Kissimmee Main Street, etc.
- Timeline: February June

"I Will Ride" Publicity and External Affairs Effort:

- Creating plan to identify "early adopters" (riders who plan to use SunRail's Southern Expansion on Day 1) and create a social media and information campaign styled around the "I Will ride" message that will promote SunRail and the stories of those individuals
- Feb-June = identify potential stories, July = publicize stories

Southern Expansion Area Hospitals

- Working with three hospitals to develop and execute employee education campaign:
 - Florida Hospital Kissimmee
 - Osceola Regional Medical Center
 - Orlando Health
 - Feb-June = identify potential stories, July = publicize stories
- Timeline: Feb-May Campaign Development, execution takes place in June and July



SHUTTLES AND/OR VANPOOLS RUNNING TO VARIOUS SUNRAIL STATIONS:

FROM THE SANFORD STATION:

• One Community Redevelopment Agency (CRA) funded trolley transports SunRail passengers starting at Noon, Tuesday-Friday.

FROM THE MAITLAND STATION:

• Florida Hospital Maitland funding and running an employee shuttle

FROM THE ORLANDO HEALTH/AMTRAK STATION:

• Orlando Health funding and running an employee shuttle to their offices in SoDo

FROM THE SAND LAKE ROAD STATION:

- One employer-funded car shuttling employees to ABC Fine Wine & Spirits
- One employee-funded vanpool for Darden employees
- Two employee-funded vanpools for Lockheed Martin employees
- One employee-funded vanpool for several worksites in the Southpark Center Loop office park
- One employer-funded fleet vehicle for employees of Pan Am Flight Academy
- One employer-funded vanpool for employees of Construction Data Company

ADDITIONAL FOLLOW-UP NEEDED FOR THE FOLLOWING PRIORITY AREAS:

• Assist the City of Lake Mary in the promotion of their Vanpool Grant Program



2017-18 MEDIA KIT: AVAILABLE NOW

The 2017-18 Media Kit is being distributed through the ad sales team and are available upon request by emailing Caroline Gardner at caroline@evolvetoday.com or online http://corporate.sunrail.com/doing-business-with-sunrail/advertising/

ON BOARD ADVERTISING: INVENTORY SOLD OUT THROUGH 8/1/18

Most inventory was sold as one-year contracts.

2017-18 Available Placements:	12
Cost Per Placement:	\$7,600 plus production per year

ONLINE & MOBILE ADVERTISING: AVAILABLE NOW

Total Placements Available on New Site:	42
Placement Fee Range:	\$350 - \$5,000

HISPANIC ONLINE & MOBILE ADVERTISING: TAKING PLACEMENTS NOW ON SUNRAIL.ES

Total Placements Available on New Site:42Placement Fee Range:\$350 - \$5,000

TRAIN SCHEDULE ADVERTISING: AVAILABLE NOW

SunRail has implemented a new display opportunity for businesses to purchase advertising space on the back panel of the train schedule cards. Program details include:

- Inventory 1 placement
- All contracts are on a 3-month basis
- Pricing is \$300 per location

STATION KIOSK ADVERTISING: AVAILABLE NOW MOST STATIONS

- Phase 2 Kiosk Reservations Available Now
- Church St. Station SOLD OUT
- Partners may purchase multiple or individual stations
- All contracts are on an annual basis
- Space pricing is \$3,300/placement



SOCIAL MEDIA

The SunRail Social Media Team averages approximately 150 new followers per week across Facebook, Twitter and Instagram. Summary of these followers:

12,543 Facebook followers 15,129 Twitter followers 3,020 Instagram followers Total Social Media Followers — 30,692

Additionally, SunRail posts a number of Safety and "How To" videos on their Youtube channel. The video Southern Expansion Bird's Eye View is trending now with a wonderful look at the Phase 2 South Stations' construction progress.

SunRail Riders have the ability to receive free text messages regarding service delays. The current texting database is 1,198 users.

NEW SUNRAIL MARKETING INITIATIVES

Southern Expansion

Phase 2 South has been branded SunRail's Southern Expansion with an approved project logo and marketing materials in development. SunRail is currently engaged in discussions with Osceola and Orange county officials to determine best practices for spreading the SunRail message. SunRail is currently accepting media proposals for advertising services between May 1 and July 30, 2018. Proposals will be accepted until Monday, April 2, 2018. If you would like to submit a proposal, please email Mark Calvert at mark@evolvetoday.com.



SunRail Mobile APP

SunRail is in the final stages of testing their mobile App and plans are in place for a soft launch in March, 2018. During this soft launch, users can test the App and provide feedback through the SunRail.com website to assure the App is delivering a positive and helpful user experience.

Special Events

SunRail is constantly partnering with businesses, group and individuals to build ridership during none peak hours. Such recent events include transporting a wedding party of 75 including band, declaring SunRail's first Honorary Conductor, providing train tours to multiple private and public sector organizations and provided special event service to the Pro Bowl.

System-Wide Makeover

With the addition of four southern stations, all of SunRail's onboard and platform signs are being updated to reflect new stops, schedules and information.

www.SunRail.es

SunRail's dedicated Hispanic website continues to grow with our extended efforts to Hispanic communities throughout Osceola county.

Service Text Surveys

SunRail continues to utilize their texting partner for rider surveys that yield nearly a 20% return from our database. The service is a value-add and cuts labor hours significantly over traditional surveys.



SUMMARY OF DEVELOPMENT WITHIN AN ACTUAL 10-MINUTE WALK OF STATIONS IN PHASE 1 & PHASE 2:

PROJECTS COMPLETED SINCE 2010

Number of Projects: 29 Construction Value: \$991 million Building Square Footage: 3,536,268 GSF Residential Units: 1,836 Permanent Employment (jobs): 1,905 Construction Employment (jobs): 2,967

PROJECTS CURRENTLY UNDER CONSTRUCTION

Number of Projects: 12 Construction Value: \$774,292 million Building Square Footage: 1,475,122 GSF Residential Units: 1,633 Permanent Employment (jobs): 1,860 Construction Employment (jobs): 1,874

PROJECTS IN PIPELINE (ANNOUNCED OR UNDER REVIEW)

Number of Projects: 31 Construction Value: \$1,116 million Building Square Footage: 12,754,035 GSF Residential Units: 5,929 Permanent Employment (jobs): 13,069 Construction Employment (jobs): 10,109



SAFETY OUTREACH ACTIVITIES

- 1/3 Meeting at OCC with CSX officials discussing how SunRail and CSC can partner for future safety outreach
- 1/10 Delivered safety materials and literature to Lake Mary High School Principal
- 1/12 Meeting with Sheriff Chitwood and Chief Morgan of Volusia County Police Department discussing trespassing mitigation
- 1/19 Meeting with Chief Smith and officials of Sanford Police Department discussing trespassing mitigation
- 1/24 Meeting with Mike Barnett and Adam Zubrinsky of Orange County School Transportation discussing short storage length concerns and setting up outreach opportunities for their drivers
- 1/29 Meeting with Deputy Chief Eric Smith and Deputy Chief Orlando Rolon of Orlando Police Department discussing Lynx Central station trespassing concerns and trespass mitigation along the Orlando corridor
- 2/7 Meeting with Rob McDaniel reviewing Southern Expansion graffiti concerns
- 2/12 Meeting with Oscoela County School Transportation officials reviewing multiple bus stops and discussing the need for a reroute of the stops
- 2/14 Tabling event at Osceola County Schools discussing the importance of rail safety and distributing literature and materials to drivers
- 2/21 Meeting at OCC discussing Old Tampa Hwy and Crestridge bus stop and reviewing meeting notes from meeting on 2/19 with Osceola County School officials
- 2/22 Tabling event at Osceola County Schools Horizon Middle School location distributing rail safety literature and giveaways
- 2/22 Door to door outreach with door hangers near Poinciana station to homes close to Old Tamapa Hwy and Crestridge

SAFETY PRESENTATIONS

- 1/10 Onboard safety presentation with Jewish Academy of Orlando
- 1/19 Taught rail safety to 10 newly hired drivers at Osceola County School Transportation
- 2/14 Presentation to 20 Osceola County School Transportation new hire drivers teaching rail safety
- 2/15 Onboard school presentation with St. Luke's Lutheran School from Sanford to Winter Park
- 2/20 Safety presentation at Millennia Gardens Elementary School for 23 Eco Club students