# SUNRAIL



**MEDIA KIT** 

## **ABOUT SUNRAIL**

#### **Welcome Aboard**

On May 1, 2014, SunRail service debuted in Central Florida, providing residents, businesses and visitors alike with a fast, efficient, cost-effective and reliable commuting option to the region's congested road network. In 2018, SunRail expanded to 16 stations. SunRail currently operates along 49 miles, roughly paralleling Interstate 4, serving the heart of the business district in downtown Orlando, Volusia, Seminole, Orange and Osceola counties.

SunRail operates Monday-Friday, every half hour during peak service periods in the morning and evening to best serve the business commuter. During the midday and later evening, SunRail trains operate approximately every 90 minutes, providing options for shift workers, leisure travelers and others.

With state-of-the-art technologies and comfortable seating on board each train, SunRail offers passengers a stylish and relaxing alternative to their traditional commute. Amenities on board include:

• Complimentary Wi-Fi

Work Tables

Power Outlets

Spacious Seating

ADA-Compliant Restrooms

Bicycle Tie-Ups

Each SunRail train consists of one locomotive and two passenger vehicles. As ridership continues to grow, SunRail can easily add passenger cars to each train set.





## **DEMOGRAPHICS**

SunRail's target audience is Central Floridians who generally work traditional business hours and live within a 5-mile radius of SunRail stations.

#### **OVER 6.6 MILLION RIDERS**

(May 1, 2014-present)

6,500<sup>+</sup>
Average Daily Ridership





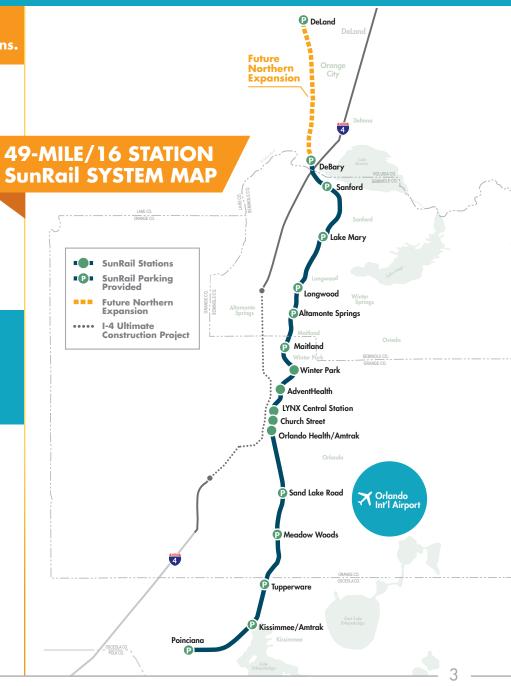
## 97%

through November, 2020

#### **PASSENGER DATA**

- 68.9% ride SunRail to commute
- 27.2% ride SunRail for leisure/pleasure
- 3.9% ride SunRail for medical or other

Data from SunRail Survey Results, August 2018







All advertising space on SunRail trains is sold on a first-come, first-served basis. Space is limited. This gives advertisers targeted opportunities to reach passengers in a clutter-free environment, both on the trains and digitally. SunRail reserves the right to update its advertising opportunities at any time. Annual contractors receive first right of refusal.

### **Our Advertising Opportunities include:**

On-Board Posters

- SunRail.com
- On-Board Train Schedule
- Platform Kiosks

• Train Wraps

## **ON-BOARD ADVERTISING OPPORTUNITIES**

#### **On-Board Posters**

Each train consists of one locomotive and two or three passenger vehicles. SunRail has 20 passenger vehicles.

One Ad Placement = One Poster on 10 passenger vehicles

**Contract Minimum:** One Year

Placement Cost: \$7,600/year or \$650/month

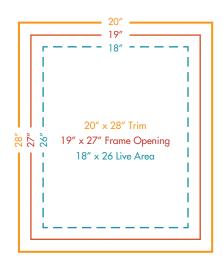
**Production Fee:** \$550 (one-time)

Advertising creative changes can be made at any time during the contractual period, but will incur a \$550 production fee with each change, which covers installation and output of the creative.

#### ONE PLACEMENT = TEN POSITIONS.

#### **File Specifications:**

- 20" wide by 28" tall
- Advertising creative is static and will not be back-lit





## **ON-BOARD ADVERTISING OPPORTUNITIES**

#### **On-Board Travel Guide**

SunRail operates 40 trains Monday - Friday. Each passenger vehicle is stocked with travel guides.

Contract Minimum: 1 month

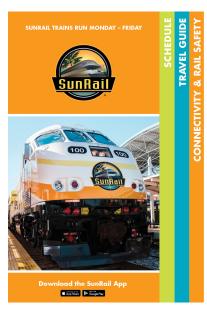
Placement Cost: \$500/month

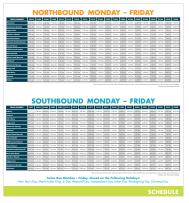
**File Specifications:** 4.125"w by 8"h

**Advertising Placements:** Placements are confirmed upon receipt of signed contract. Annual contracts receive first right of refusal.

#### **Submissions and Upload Information Contact:**

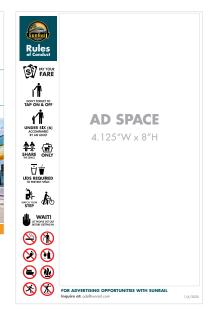
Kristalyn@EvolveToday.com











Front Cover Inside Pages

Back Cover

## STATION ADVERTISING OPPORTUNITIES

#### **Platform Kiosks**

Advertising positions are available on the Station Kiosk Maps at all SunRail Stations:

- Debary
- Sanford
- Lake Mary
- Longwood
- Altamonte Springs
- Maitland
- Winter Park
- AdventHealth
- LYNX Central Station
- Church Street Station
- Orlando Health/Amtrak
- Sand Lake Road
- Meadow Woods
- Tupperware
- Kissimmee/Amtrak
- Poinciana

Minimums: One kiosk at one station for one year

#### **Annual Cost Per Ad Per Station: \$3,300**

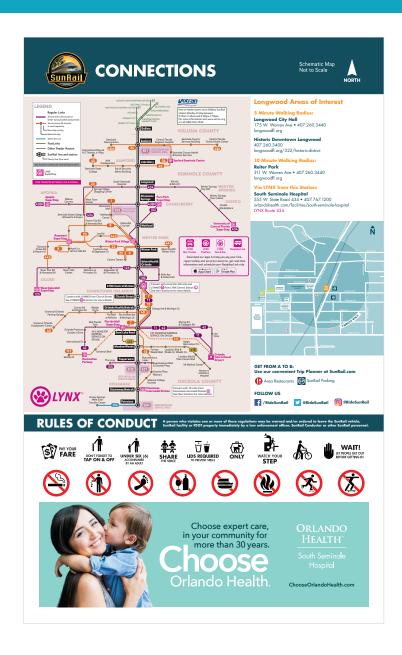
Advertising creative changes can be made at any time during the contractual period, but will incur a \$275 production fee with each change, which covers installation and output of the creative.

File Specifications: 31.5"w x 10"h

**Advertising Placement:** Placements are confirmed upon receipt of signed contract.

#### **Submissions and Upload Information Contact:**

Kristalyn@EvolveToday.com



## **SUNRAIL.COM ADVERTISING OPPORTUNITIES**

#### SunRail.com

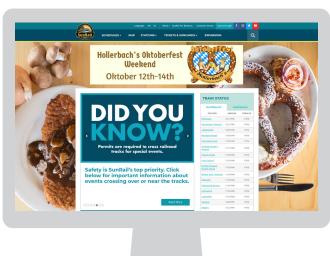
SunRail.com offers advertisers multiple options:

- Leaderboards
- Tiles
- Skyscraper
- Billboard Sliders
- Homepage Takeover

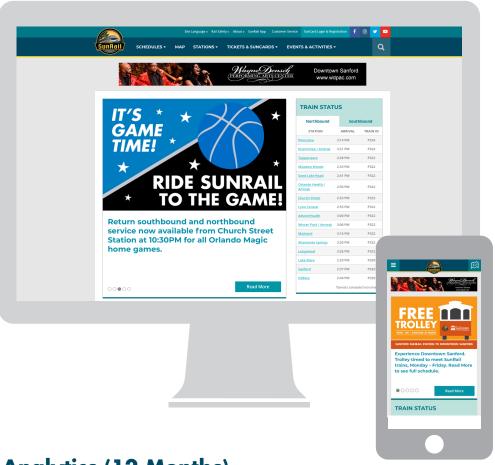
Minimum Buy: 30 days

Long-term contract discounts available

#### **Takeover**



#### Leaderboard



## **Analytics (12 Months)**

**Sessions:** 1,248,659

**Page Views:** 2,636,370

**Users:** 633,840

Pages / Session: 2.11

SunRail Media Kit — \_\_\_\_\_\_\_ {

## SUNRAIL.COM ADVERTISING PACKAGES

All packages below are sold on a 1 month minimum commitment.

#### **Discounts**

3-month commitment - 10% off total package rate

6-month commitment - 15% off total package rate

9-month commitment - 20% off total package rate

12-month commitment - 25% off total package rate

## Package A

- (1) Homepage Leaderboard Top Position
- (1) Homepage Tile 2 (Desktop Only) Middle Position
- (1) Schedule (NB or SB) Leaderboard Top Position
- (1) Schedule (NB or SB) Leaderboard Bottom Position
- (1) Map Skyscraper Middle Position
- (1) Tickets or SunCards Leaderboard Top or Bottom Position
- (1) OnTrack Top or Bottom Position
- (6) Station Leaderboards Top Position
- (6) Station Leaderboards Bottom Position
- (1) Customer Service Leaderboard Bottom Position
- (3) Bundled Pages ROS Leaderboards (Train Info, News & Events, Rail Safety, Passenger Etiquette, Group Travel, SunRail for Business) - Top Position
- (3) Bundled Pages ROS Leaderboards (Train Info, News & Events, Rail Safety, Passenger Etiquette, SunRail for Business) - Bottom Position

Estimated Monthly Impressions - 146,580

Monthly Cost - \$559

**Sizes** - 970x90, 600x100, 300x250, 160x600

## Package B

- (1) Homepage Tile 1 Middle Position
- (1) Schedule (NB or SB) Leaderboard Top Position
- (1) Schedule (NB or SB) Leaderboard Bottom Position
- (1) Tickets or SunCards Leaderboard Bottom Position
- (4) Station Leaderboards Top Position
- (4) Station Leaderboards Bottom Position
- (1) Customer Service Leaderboard Top Position
- (2) Bundled Pages ROS (Train Info, News & Events, Rail Safety, Passenger Etiquette, SunRail for Business) Leaderboards - Top Position
- (2) Bundled Pages ROS

  (Train Info, News & Events, Rail Safety, Passenger Etiquette, SunRail for Business) Leaderboards Bottom Position

**Estimated Monthly Impressions** - 106,820

Monthly Cost - \$429

**Sizes** - 970x90, 600x100, 300x250

## Package C

- (1) Homepage Leaderboard Bottom Position
- (2) Tickets or SunCards Leaderboard Top and Bottom Position
- (2) Station Leaderboards Top Position
- (2) Station Leaderboards Bottom Position
- (1) OnTrack Top or Bottom Position

**Estimated Monthly Impressions** - 62,000

Monthly Cost - \$334

**Sizes** - 970x90, 600x100

## **SUNRAIL.COM ADVERTISING SPECIFICATIONS**

Ad Type	Dimensions	Max File Size	Accepted Formats	Rich Media/ Flash Accepted	Animations	Basic Ad Structure
Leaderboard Mobile Leaderboard*	970x90 600x100	40k 30k	.gif or .jpg	No	Animated files can cycle a maximum of three times. Additionally, the last frame of the animation should contain all of the pertinent information for the ad. Animation must not run longer than 15 seconds in total length.	Ads with white backgrounds should have a one-pixel border around the graphic's perimeter. This border must be created within the graphic. The inclusion of the border must not exceed the ad's dimension restrictions.
Large Leaderboard	970X250	60k	.gif or .jpg	No		
Skyscraper	160x600	40k	.gif or .jpg	No		
Tile	300×250	40k	.gif or .jpg	No		
Wide Skyscraper	300×600	60k	.gif or .jpg	No		
Station Billboard Slider	850x450	100k	.gif or .jpg	No	Not Allowed	
Wallpaper	Please contact Kristalyn@EvolveToday.com for specifications on this ad type.				Not Allowed	

<sup>\*</sup> Required with purchase of leaderboard

## **COACH SPONSORSHIP**

#### **OPPORTUNITY**

Promote your business with a train wrap. This large, moving billboard travels over 49 miles through four counties from DeBary to Poinciana.

#### **COST**

- \$60,000 per year, per Coach vehicle
- Cost includes printing, installation, and removal of the train wrap
- Creative is the responsibility of the Advertiser

#### **TERMS**

- Coach Sponsorship Agreement must be signed and submitted 45 days prior to install
- Installation and removal of graphics will be scheduled within a one-week window of the contracted time period and are subject to change based upon maintenance schedules or inclement weather
- 50% payable upon invoice, prior to installation. 50% payable upon completion of installation.
- Maximum 2-year contract
- Advertising and marketing contractor has the right to accept or refuse any Advertiser
- Advertising and marketing contractor has the right to accept or refuse any creative

#### **ARTWORK**

- Template will be provided upon request
- Submit artwork to Kristalyn@EvolveToday.com



## **CONTACT & AD SUBMISSION**



## **Kristalyn Stewart**

Kristalyn@EvolveToday.com P: 407.420.1234 x306 C: 407.925.5172